



Hyperion Focus SA

Hyperion EPM update EPM v11.2, Applications Unlimited, etc

10 July 2019



- On-Premise – a summary of recent announcements
- Hybrid EPM
- Applications Unlimited
- Q&A

Hosted by



Bruce



Noel



Matthew





Hyperion Focus SA– Hyperion EPM update

A summary of recent announcements by
Oracle





Oracle Safe Harbor applies

Safe Harbor Statement

The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. The development, release, timing, and pricing of any features or functionality described for Oracle's products may change and remains at the sole discretion of Oracle Corporation.

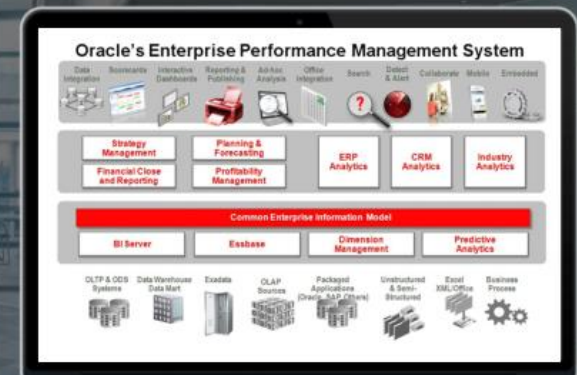


On-premises strategy

Ongoing commitment for lifetime support

On-premises Strategy Ongoing commitment for lifetime support

- Hyperion EPM officially joins Oracle Applications Unlimited
- Enhancements driven completely by customer needs and priorities
- More nimble delivery mechanism with smaller releases for easier adoption



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Hyperion EPM and Applications Unlimited What it Means

Commitment to Customers

- Oracle Premier Support through *at least* 2030

Commitment to Innovation

- Receive ongoing new features
- Run same application on premises or in Oracle Cloud Infrastructure

Commitment to Product

- Transparent product roadmap
- Ongoing R&D investment

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Applications Unlimited

Oracle Applications Unlimited and Oracle Premier Support—An Unbeatable Combination

Applications Unlimited is Oracle's commitment to continuous innovation while also providing a commitment to offer Oracle Premier Support through at least 2030.

COMMITTED TO CUSTOMERS

Oracle has been a trusted business partner for over 40 years. We help enable customers to identify, measure and assess their existing Oracle Application environments, with Oracle One for future planning, based on Oracle's commitment to support its existing applications via a stable and predictable long-term support policy, designed to meet the needs of our customers.

COMMITTED TO INNOVATION

Oracle has a long history of innovation and plans to continue product investment for improvement and support going forward with continuous innovation releases. Oracle will deliver new functionality to "renew" Oracle Applications[®] as updates to the existing release, and upgrades will not be required to gain access to new features and capabilities. These are available via a standard and will be available to all customers in the next current release. In addition to running your applications on premises, you can choose Oracle Cloud Infrastructure (OCI) to run the same continuous innovation applications— with your business specific customizations— when it meets your needs.

COMMITTED TO PRODUCTS

Oracle understands that on-premises applications are important for many customers. Oracle will not discontinue offering Oracle Premier Support on the continuous innovation releases for on-premises applications prior to 2030 and, beginning in 2019, we are committed to actually receive whether or not to extend the Premier Support offering for an additional year on each continuous innovation releases for on-premises applications.

ON-PREMISES APPLICATIONS WITH CLOUD FLEXIBILITY

From either on premises or Oracle Cloud Infrastructure, you can choose to leverage additional software as a service applications. This allows the configuration and the system that meet your business requirements.

¹Oracle Cloud Applications include Financials, Human Resources, and Sales, including optional related products that Oracle will not allow to be used for existing on-premises applications.

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Hyperion EPM and Applications Unlimited Key Benefits

Peace of Mind with No Surprises

- New features without upgrades
- No forced migrations
- Ample time for future planning budgeting and allocating resources
- Tailor to your enterprise's business and IT strategies
- Get more value from existing application enhancements

Oracle Applications Unlimited

**Oracle Applications
Unlimited and Oracle
Premier Support**



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On-Premises Releases

11.1.2.4

- Defect Fixing, 3rd party certification updates, enhancements **thru Dec 2020**
- Extended support available thru **Dec 2021**

11.2

- Scheduled for September, 2019*
- Uplift to FMW 12g release
- Repository Simplification (released previously in 11.1.2.4.900)
- Ongoing release for all Defect Fixing, 3rd party certification updates, and enhancements through *at least* 2030

* Oracle Safe Harbor applies



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11.2 - What's new

DRM for Hyperion EPM Replaces EPMA in 11.2

Provides Superior Functionality for:

- Dimension Maintenance and Hierarchy Management

Delivers Increased Value, Streamlined Application Maintenance via:

- Single Dimension Definitions – Define target-specific derived properties & validations
- Value inheritance - calculate values based upon a controlling hierarchy
- Versioning – take historical snapshots, spin what-if scenarios, rollback to points-in-time
- Derived properties - calculate values based on user defined functions and scripts
- Custom validations - validate based on custom business logic
- Custom exports - define custom exports to filter and transform master hierarchies
- Compare hierarchies – on-demand “hot lists” of differences to ease reconciliation



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Hyperion EPM (On-Prem) Product/Features Discontinued in 11.2

Hyperion Financial Management

- Financial Management Analytics
- Essbase Analytics Link for Hyperion Financial Management
- [Quantitative Management and Reporting for Solvency](#)

Hyperion BI+

- [Interactive Reporting](#) (IR)
- [Production Reporting](#) (SQR)
- [Web Analysis](#) (WA)

Hyperion Planning

- [Hyperion Strategic Finance](#) (HSF)
- [Crystal Ball](#) (replaced by Predictive Planning)
- [Simplified User Interface](#) (SUI)
- [Workforce Planning](#)
- [Capital Expense Planning](#)
- [Project Financial Planning](#)
- [Offline Planning](#)

Additional

- [Disclosure Management](#)
- [EPM Mobile](#)



On-Premises Release: 11.2 – The Details



Uplift to FMW 12g release

- Oracle Essbase 11.1.2.4 will still be used for Hyperion EPM 11.2

Repository Simplification streamlines and simplifies infrastructure and architecture for the future

- Replace Foundation services with a simpler RDBMS repository
- Content migration for FR/Workspace to RDBMS repository

3rd party certifications* including:

- OS: Windows 2012, 2016 (Linux 7 & AIX 7.2 to follow in subsequent PSU)
- RDBMS: Oracle 12.2, SQL Server 2019
- Browser: Edge, Chrome, Firefox
- JDK 1.8

Technical upgrade – out of place install

Enhancements delivered thru a series of feature bearing PSUs

- Modelled on the 11.1.2.4.20x series

* Not an exhaustive list



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11.2.x Planned Features



Hyperion Financial Management

- Automated Consolidations
 - Configurable by admin
- Native Metadata Editor
 - Replaces metadata management
- Purging source tables after import
- Performance improvements
 - SV, DB batch processing, etc.
- Linux Support

EPM Infrastructure

- Additional 3rd party certifications

Hyperion Planning

- Smart Push
- Dimension Editor SV extension
- Extended Attribute support
- Valid Intersections

Data Relationship Management

- Batch scripts to ease EPMA replacement
- Enhanced DRG Experience
- DRG Mass Approvals
- SFTP Connection



On-Prem Roadmap - 11.2.x Features *

- Automated Consolidations
 - Configurable by admin
 - S/Y/P/E and timing
 - Does not interfere with end user activity
- Native Metadata Editor
 - Replaces metadata management
- Purging source tables after import
- Performance improvements
 - SV, DB batch processing, etc.
- Linux Support

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On-Prem Roadmap - 11.2.x Features *

- Smart Push*
 - Associate Data Map Rules to Forms
 - Move Data on Save of Form
- Attributes*
 - Support for attributes in data entry and reporting
- Valid Intersections*
 - Define valid and invalid data intersections
 - Show only products pertinent to my region
- Smart View Dimension Editor
 - Manage Dimensions Using Smart View

* All delivered as part of the Workspace interface.

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Smart View

- New Client to support all MS office Variants (Mac, iOS, Win Desktop, Cloud)
- Server side refresh of Smart View Queries
- Smart Query UX enhancements

11.2.x – Essbase Update

Essbase Update

- Version 19c
- CY 2019

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Oracle EPM On-premises: Current Release and Roadmap Key Highlights



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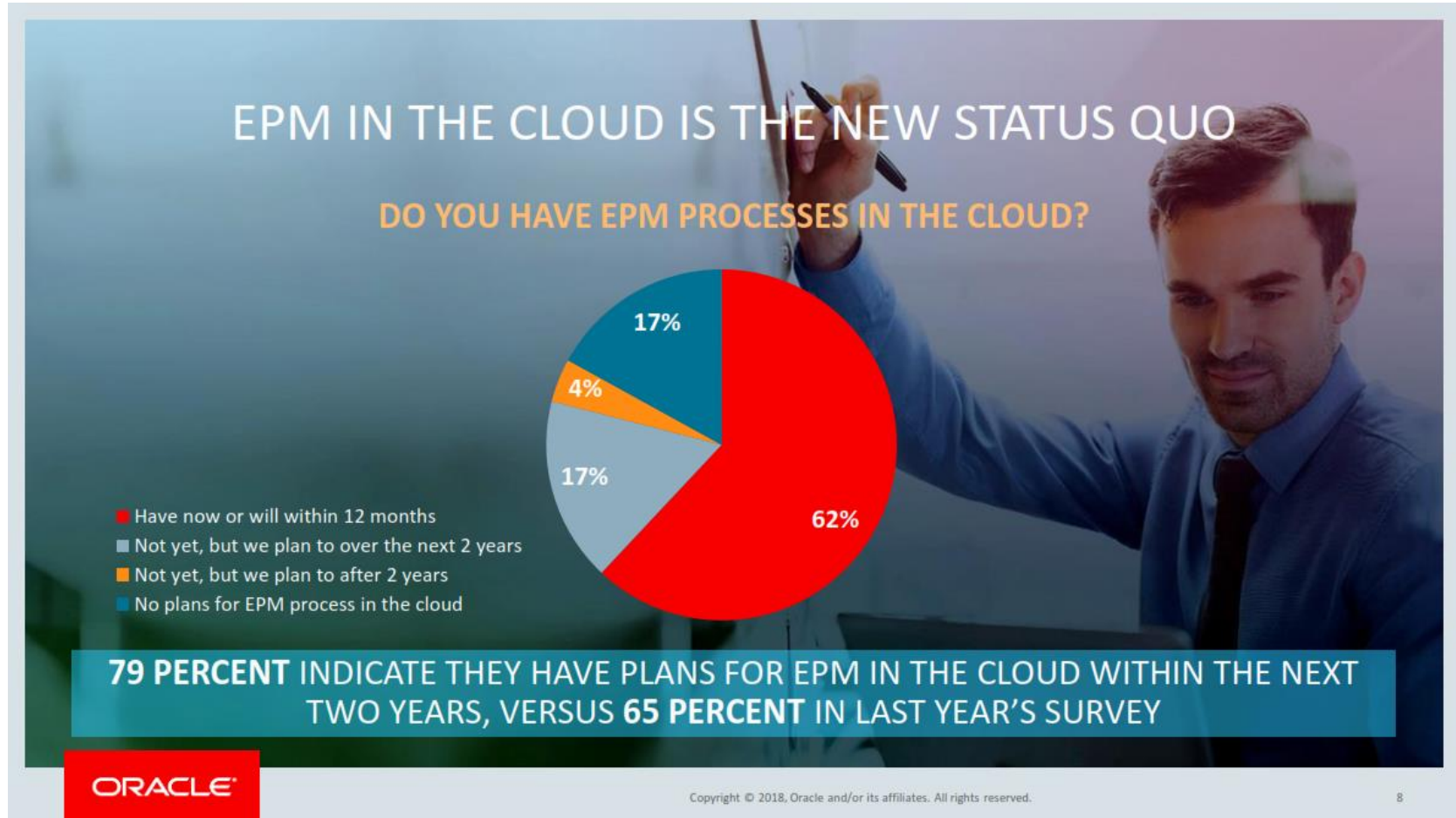


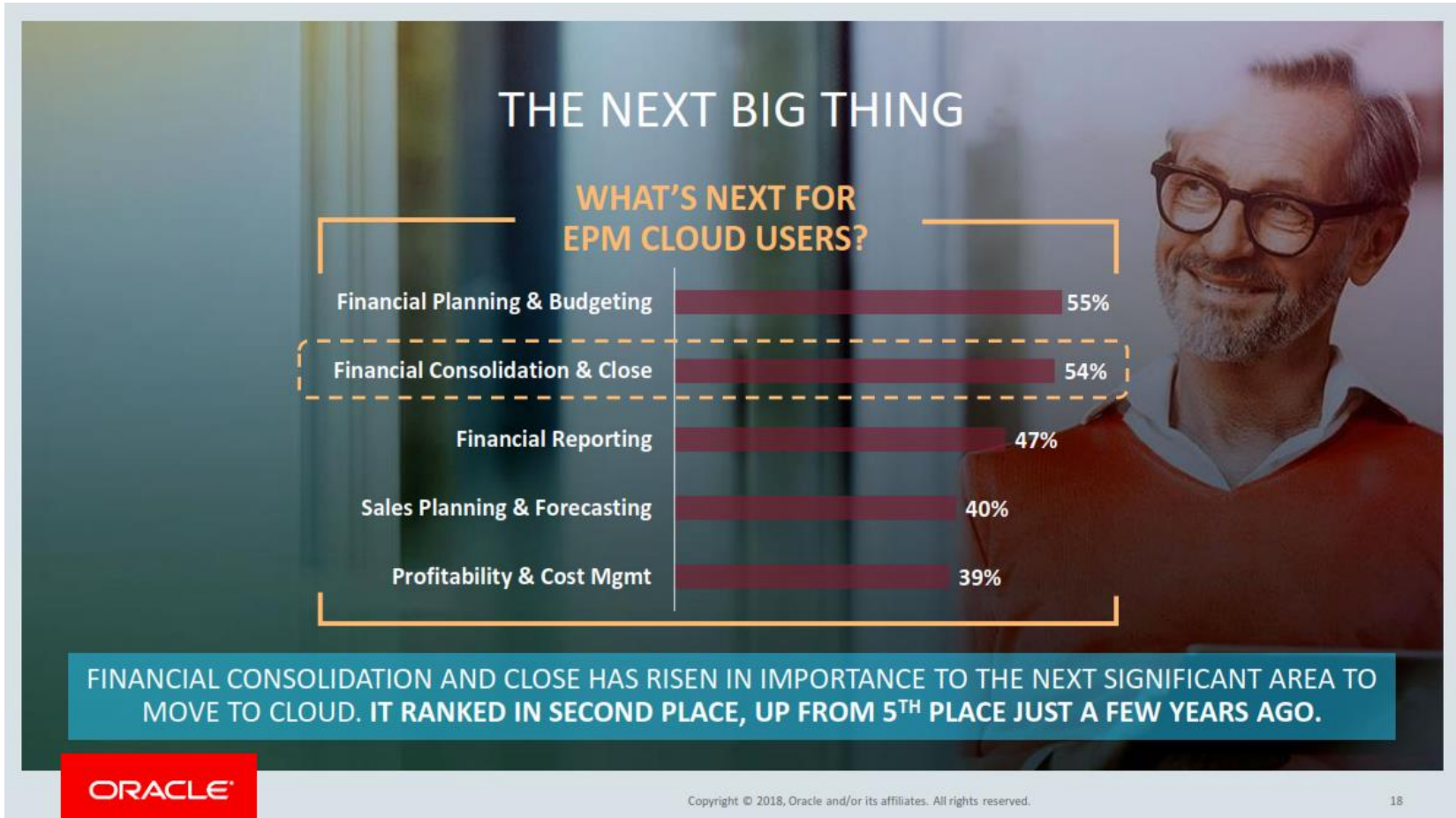


Hyperion Focus SA– Hyperion EPM update

Looking ahead – a hybrid approach to EPM







Cloud Benefits



REDUCE TOTAL COST OF OWNERSHIP

Software License & Support ≠ SaaS Subscription:

- ✓ Hardware costs
- ✓ IT cross-charge for support of hardware
- ✓ Upgrade costs
- ✓ Opportunity costs of not having the latest efficiency-saving features

LEVERAGE BEST PRACTICES

- Elevate your process to best in class
- Take advantage of innovations that provide long-term gains and competitive advantage
- Promote collaboration to improve the human element of EPM processes

FACILITATE A MORE AGILE ORGANIZATION

- Oracle EPM Cloud represents a paradigm shift – not just incremental change
- Empower business users in a way that was not previously practical
- Provides a '*connected architecture*' that better aligns financial and operational processes



The Cloud Journey has many Paths

The Cloud Journey has many Paths

Migrate Business Processes

Replace existing on-premise software (Oracle and 3rd party) with Oracle EPM Cloud solutions:

- Account Reconciliations replaces BlackLine
- Financial Consolidation & Close replaces HFM
- Profitability & Cost Management replaces ERP Allocations

Augment Business Processes

EPM Cloud can augment existing on-premise software:

- Close Manager & SDM complement HFM
- Enterprise Planning & Hyperion Planning co-existence
- Tax Reporting for Country by Country Reporting along side Thomson Reuters Onesource for Tax Provision

Connect Business Processes

Connect processes and people in ways that were not previously possible/practical:

- Enterprise Planning addresses Operational LOBs that may still be using spreadsheets and connects them with Finance
- Enterprise Performance Reporting enables collaboration across teams for all internal and external reporting

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EPM Cloud Adoption by On-premises Customers: Emerging Patterns

1. **Aggressive Migration** of all EPM on-premises applications to cloud

2. **Cloud First** strategy for all new EPM initiatives. Leave existing apps on-premises.

3. **Opportunistic Migration** to cloud instead of on-premises upgrades

4. **Stay On-premises** for foreseeable future, except for targeted cloud pilots

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Managing Hybrid EPM Deployments

- Hybrid Cloud and On-premises EPM is a reality for most organizations
- Emerging best practices for Coexistence:
 - Master Data Management
 - Security
 - Data Integration
- One size doesn't fit all
 - Be creative and tweak best practices to suit your needs

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Hybrid examples

EPM Cloud with On-Prem Hyperion (and OAC)

- HFM with FCCS (for Close Manager & SDM)
- HFM with Planning Cloud (PBCS/ePBCS)
- HFM with Narrative Reporting
- HFM with Tax Reporting



Hyperion Focus SA – Hyperion EPM update

Applications Unlimited



“The Applications Unlimited team is absolutely committed to the South African user community and we will be appointing in-country people to service their needs”

Paul McCartan
VP EMEA Applications Unlimited



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Applications Unlimited

Premier Support for all On-Premises products through 2030 at least



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MAXIMISE THEIR INVESTMENT

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ORACLE®
PeopleSoft

ORACLE®
Siebel

Transform

Upgrade

Expand/Extend

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CX
HCM
ERP

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- European team of 26+ people
 - Sales & Presales
- Support for the Journey
 - Move to Cloud when you are ready
 - Additional on-prem licenses available without requirement for Cloud purchase
- Two Oracles
 - Cloud v On-Prem reps

- Presentations

- <https://www.amosca.co.uk/hyperion-focus-sa-11-2-update-etc/>

- Applications Unlimited

- <https://www.oracle.com/applications/applications-unlimited/>

- OnLine

- EPM Cloud https://cloud.oracle.com/en_US/epm-cloud

Any Questions?





Thank you for your attention &
ongoing support



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