

UKOUG Applications Conference

14-16 OCTOBER 2013 THE BREWERY, LONDON

Support and Maintenance of Hyperion Applications

Presenter: Stuart Lothian



About AMOSCA



AMOSCA are an Enterprise Performance Management (EPM) and Business Intelligence (BI) consultancy providing financial and management reporting solutions to businesses worldwide.











AMOSCA are

- Specialists in the provision of Oracle EPM Hyperion solutions
- An Oracle Gold Partner
- An invited member of Oracle's EPM Advisory Boards and elite Subject Matter Expert team.
- Recognised as leaders in their field by the Oracle User community. Since 2009 AMOSCA have been the proud recipients of multiple awards (20) at the UK Oracle User Group (UKOUG) Partner of the Year Awards, including:-
 - Hyperion Partner of the Year
 - Consulting Partner of the Year
 - Cost-Efficient Partner of the Year
 - Customer Service Partner of the Year
 - Financial Services Partner of the Year
 - Retail, Manufacturing & Distribution Partner of the Year
 - ISV (Independent Software Vendor) Partner of the Year
 - Innovative (Product/Service) Partner of the Year
 - · Managed Services (Outsourcing and Operations) Partner of the Year
 - Emerging Product (Service) Partner of the Year
- Headquartered in London, AMOSCA is able to provide its services worldwide and has undertaken projects outside of the UK in geographies including the USA, South Africa, Europe, Scandinavia and the Middle East.





AMOSCA Support

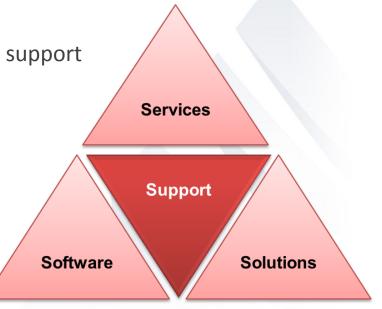


- Services
- Support
- Software
- Solutions

AMOSCA Support

- AMOSCA Support Centre (ASC)
- Full application management and support
- Dedicated support team
- Integrated web call logging

Support is the link between the user and the system. Irrespective of who caused or resolves the issue!







Support Differentiators



Roles & Responsibilities

- Oracle does product
- Managed Services do utilisation

Oracle Support

- Product issues
- Customer Support Identifier (CSI)

Managed Services Support

- Technical
 - Ensuring the lights are on
- Application
 - Gold full service, minimal local resource
 - Silver second tier; overflow, holiday cover, specialist knowledge; contracted SLA
 - Bronze ad-hoc





Managed Services



So, what does that cover?

Managed Services

- Direct Support includes
 - User call management
 - Application changes
 - Security changes and database
 - Overnight processing
 - Period preparation
- POC & Project Management
- Advisory (design, best practice etc)
- Oracle SR & product escalation

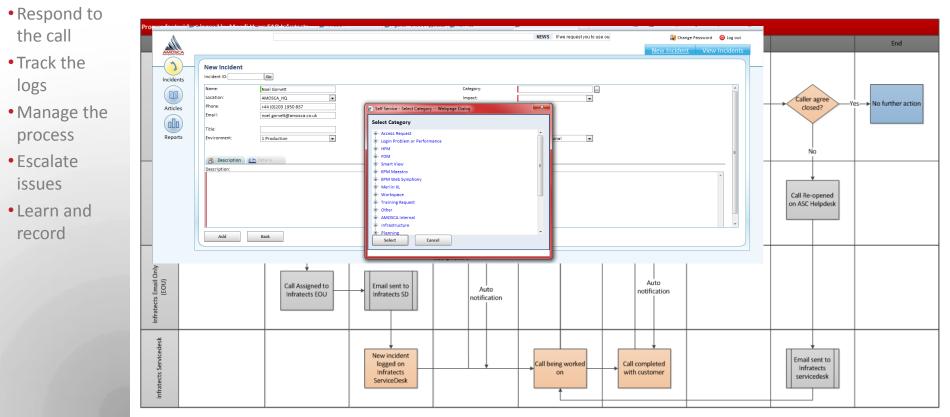




Managed Services



Helpdesk process and call logging





Include everyone

- Face-to-face on-boarding session
- Dedicated support consultants
- Remote access
- Understanding Business Process
 - Reporting calendar / processes
 - Network configuration
- Know each other / regular communication
 - Reviews, meetings, reports etc
 - Inclusive planning &

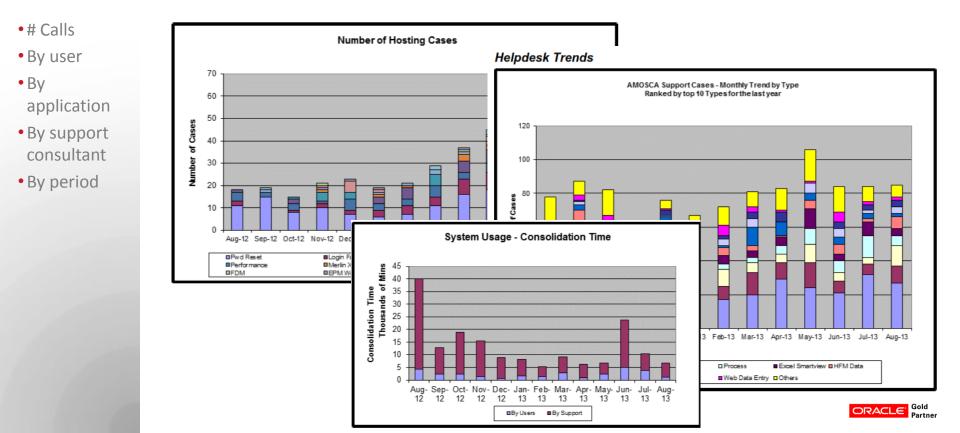




Statistical Analysis



Reporting & Analysis





Support Processes



- User query management
- User security and provisioning
- Application change requests
- Overnight Processing
- System preparation





User query management



 Good governance makes for stable systems

- Make sure users:
 - Know how to raise a call
 - Can see call status
 - Have regular feedback
 - Have access to training materials
 - Are informed of solution & closure
 - Feel supported





User Security and Provision

Simplicity is key

- Benefits include:
- License
 management
- Data protection
- SOX compliance
- Phased submission management

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- Defined change request submission and approval process
 - Native Groups or Active Directory
 - Communication between business / IT /hosting partners
- Communication to user
- Documentation

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Application change requests

 Good governance makes for stable systems

- Defined change request submission and approval process
- Defined testing process
- Verification / Reconciliation
- UAT
- Load Process / Approval
- Documentation (for reference/audit & SOX control)









Examples of overnight processes

- Consider automation tools
 - EPM
 Maestro
 - Accelatis

- Consolidation / Calculation / Translation
- Audit table / System message archiving
- Log-off dormant user sessions
- Back-up (soft and system)





System preparation



Period/Year End opening/closing

- Process Management
- Journal Periods
- Consolidation Methods
- FDM control tables
- Maintaining no-input rules
- Scenario management (data copy/clear)









- Listen to the user
- DON'T do it directly in Production
- Document, document, document
- No changes without a back-up and rollback plan
- Review and testing time is crucial
- Communicate early and often







Questions?

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