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UK Oracle User Group 'Partner of the Year' Winners Announced

Oracle Partner community excellence recognised at prestigious awards ceremony

5 October, 2009: LONDON: UK Oracle User Group (UKOUG) is pleased to announce the winners of the annual Partner of the Year Awards, a customer driven awards ceremony designed to recognise and reward the value that Partners bring to Oracle users. The award winners have all been voted in by the Oracle community.

The 2009 UK Oracle User Group Partner of the Year Award winners are:

- UKOUG Applications Partner of the Year - DSP Managed Services
- UKOUG Business Intelligence Partner of the Year - Hitachi Consulting
- UKOUG Consulting Partner of the Year - Amosca
- UKOUG Cost-efficient Partner of the Year - Amosca
- UKOUG Customer Service Partner of the Year - Amosca
- UKOUG Database Partner of the Year - DSP Managed Services
- UKOUG E-Business Suite Partner of the Year - DSP Managed Services
- UKOUG Hyperion Partner of the Year - Concentric Solutions
- UKOUG Innovative Partner of the Year - DWS
- UKOUG JD Edwards Partner of the Year - WhiteHouse Consultants
- UKOUG Managed Services / Support Excellence Partner of the Year - e-DBA
- UKOUG Middleware Partner of the Year - Hitachi Consulting
- UKOUG PeopleSoft Partner of the Year - Atos Origin
- UKOUG Project Management / Product Delivery Partner of the Year - Atos Origin
- UKOUG Public Sector Partner of the Year - Mokum Change Management
- UKOUG Shared Services Partner of the Year - IBM
- UKOUG Siebel Partner of the Year - Innoveer

- UKOUG Small Business Partner of the Year - e-DBA
- UKOUG Technology Partner of the Year - DSP Managed Services
- UKOUG Training Partner of the Year - Rosetta Stone

Ronan Miles, chairman of UKOUG comments, "Officially recognising the unrivalled value that Oracle Partners bring to the Oracle eco-system throughout the UK and Ireland had long been an objective of mine and after the tremendous success of 2008's UKOUG Partner of the Year Awards, I am pleased to announce the 2009 winners. With over 1,000 customer votes cast, the winners of the UKOUG Partner of the Year Awards 2009 should feel immensely proud that their customers have chosen to publically recognise the outstanding value they deliver."

Mark Robinson, Managing Vice President Sales and Marketing at Hitachi Consulting, the winner of Chief Executive Officer of Business Intelligence Partner of the Year and Middleware Partner of the Year, comments: "*Receiving even just one award is a great accolade, but to win two awards is a tremendous achievement and a reflection of the commitment and dedication of our consultants.*"

The economic downturn has forced enterprises to stay abreast of dramatic changes in their business and to re-think their strategies and operating plans. Business stakeholders are demanding greater transparency about company finances, operations, decisions and core performance metrics, placing Business Intelligence and SOA in greater demand.

We're delighted to be recognised for our work in these two critical technology areas. These awards are a testament to the strength of our commitment to the partnership, today and in the future. I accept these awards on behalf of the UK team and look forward to a continued and prosperous partnership, delivering on our promise of superior strategy, people, process and technology solutions."

David Watson, Director of Concentric Solutions – the UKOUG Hyperion Partner of the Year – comments: "*Concentric Solutions is delighted to have been awarded GOLD UKOUG Hyperion Partner of the Year, 2009/2010. We are particularly proud of this year's award as it reflects the outstanding work performed by our team across a number of diverse Hyperion Enterprise Performance Management projects. Innovative approaches, high development standards and proactive client engagement have all contributed to us delivering maximum value from Oracle Hyperion technology for our customers. We are grateful to those clients that have embraced our approach. We see this award as their independent endorsement of our services."*

Fiona Martin, Oracle Alliance Executive of Shared Services Partner of the Year winner IBM UK and Ireland, comments: "*IBM is delighted to win a record 6 Oracle User Group Partner awards. These awards demonstrate that customers really value IBM as a solution provider, as well as a partner in their business. It was great that some of our customers were able to join us at the awards ceremony to share the success."*

Alex Stevenson, Managing Director at Training Partner of the Year winner Rosetta Stone, comments: "*We are delighted to have won the UK Oracle User Group's silver Business Intelligence and gold Training Partner of the Year awards this year.*"

Our thanks go to our customers who voted for us. We have been providing BI and data warehousing services since 1998 and have worked with a broad range of companies in that time. Their satisfaction in the work we do and resulting joint success is what we strive for. An important factor in achieving this is our partnership with Oracle: the active support we receive

and access to a rich BI product set. It's great, therefore, to have our collective efforts recognised with these awards."

Noel Gorvett, Managing Partner at Consulting Partner of the Year, Cost-efficient Partner of the Year and Customer Service Partner of the Year winner Amosca comments: *"We are delighted with our triple gold and bronze win at the UKOUG Partner of the Year Awards. A special thanks to our customers and the Oracle community who nominated us and recognised the AMOSCA team's commitment to delivering outstanding, cost effective services and support."*

Colin Robinson, Vice President of Siebel Partner of the Year winner Innoveer, comments: *"Innoveer has been a proud Oracle partner since the company's founding in 1998. Being awarded a preferred partner award, which was determined by a vote of Oracle users, is a resounding validation of our commitment to our customers and our partnership with Oracle, as well as our CRM expertise and high level of customer satisfaction."*

DSP Managed Services' Service Delivery Director Dev Nayak and winner of Database Partner of the Year, E-Business Suite Partner of the Year, Applications Partner of the Year and Technology Partner of the Year comments: *"I am absolutely thrilled that DSP has won 6 awards at the UKOUG Partner of the Year 2009, including being named as Gold partner in all 4 of our specialist categories; E-Business Suite, Applications, Technology and Database – and then picking up Silver for both Consulting and Customer Service Partner of the year. It makes me very proud of team DSP to know that we are the most awarded partner of the event!"*

The significance of winning a user group award and the understanding that it is our customers that have voted for us to win makes them the most credible and authentic awards within the Oracle market. It is direct recognition of each and every one of our consultants that are working day by day with our customers creating Oracle solutions that make a difference to their businesses.

One of the most important aspects of these prestigious awards is that it creates a space to stop and acknowledge our team's achievements. It is the punctuation of these major awards that proves that our consultants heroic efforts count, and supply us with even further motivation to keep pushing to achieve all of our goals.

These awards are a reflection of our fantastic customers and we would like to thank them for their continued support and trust. Finally, I would like to congratulate our committed and creative work force who have truly earned and deserved these awards."

Craig Crowhurst, Business Development Manager at WhiteHouse Consultants, comments: *"Whitehouse is delighted to have won the UK OUG JDE Partner of the year gold award for 2009 and would like to thank our customers for voting for us in the 2009 poll. We would also like to congratulate our consultants for their dedication, professionalism and willingness to "go the extra mile" which in winning this award has been recognised by our customers"*

Alex Louth, Director of UKOUG Managed Services / Support Excellence Partner of the Year and UKOUG Small Business Partner of the Year winner e-DBA, comments: *"These accolades mean a huge amount to the e-DBA team and are testament to our customer success and commitment to excellence. Over the last three years we have focused on delivering cost effective Oracle solutions and our efforts have been rewarded by the votes that our customers have cast. Fending off the other nominees to win these prestigious awards is evidence that our customers agree that we are delivering innovative solutions and exceeding industry expectations. We look forward to building on our relationship with the Oracle User Group and continued commitment to the Oracle market."*

Public Sector Partner of the Year Mokum's Matthew Hallett, comments: *"Mokum is delighted to have been named Public Sector Partner of the Year - particularly given the reputation and reach of other Oracle partners in the category. This is a much-appreciated reward for our work with many and varied public sector customers. We'd like to thank everyone who voted for us and we look forward to continuing our success in this space over the coming months and years."*

Andrew Stevenson, Head of Oracle and CM at Atos Origin, the winner of PeopleSoft Partner of the Year and Project Management / Product Delivery Partner of the Year, comments: *"We are proud to be included in these awards and to receive the highest level award is fantastic. Recognition by our customers of our work in the areas of eBusiness Suite, Project Management and Delivery, Consulting and PeopleSoft is very important to us and we would like to thank every customer who voted for us."*

We know that implementation and ongoing support is very important to our customers and we take pride in working with them to ensure that they maximise their Oracle investment. As a proactive member of the UK Oracle User Group we support the hard work and advice that the OUG provides to Oracle customers allowing them to have a collective voice with Oracle. Atos Origin is a regular attendee and presenter at the OUG annual event and we look forward to seeing you there."

Barry Burke, Managing Director of UKOUG Innovative Partner of the Year winner DWS, comments: *"I would like to thank everyone who voted for us. We could not have created our unique automated scoping and estimation service without tons of hard work from all the team at DWS. We would not have been able to guarantee this service without all the feedback we constantly receive from our customers."*

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